



Several important agreements in place, significant interest in DUG®

October–December 2021

- Net sales for the fourth quarter amounted to TSEK 1,304 (352).
- Operating profit before depreciation and amortization (EBITDA) amounted to TSEK -8,987 (-3,387), and EBIT amounted to TSEK -9,766 (-3,504).
- Net profit amounted to TSEK -9,719 (-3,719).

January–December 2021

- Net sales for the full year 2021 amounted to TSEK 2,573 (1,177).
- Operating profit before depreciation and amortization (EBITDA) amounted to TSEK -22,500 (-17,325), and EBIT amounted to TSEK -23,641 (-17,785).
- Net profit amounted to TSEK -23,754 (-18,348).

Significant events October–December 2021

- The company conducted a directed issue of 78,080 shares following a request for conversion from lenders in the obtained bridge facility.
- The organization was strengthened with a Supply Chain Responsible.
- The UK food chain Waitrose is expanding its plant-based range to include DUG.
- Nasco, UK food wholesale company focusing on the Middle East and the Mediterranean region, chooses DUG.
- The largest health food wholesaler in the United Kingdom, Health Made Easy Group, chooses DUG.
- The largest independent wholesaler in the United Kingdom, Bestway, supplies DUG.
- Cecilia Lindwall left the Company and Emma Källqvist was appointed acting CEO of Veg of Lund.
- DUG launches on Ocado, the world's largest online grocery retailer.

Significant events after the period

- An extraordinary general meeting held on 31 January 2022 elected two new members to the Board of Directors: Magnus Nordin and Håkan K Pålsson. Håkan K Pålsson was elected Chairman of the Board.
- Veg of Lund has started selling its plant-based beverage DUG directly to UK food producers.

Summary of the Group's indicators (see definitions on page 15)

TSEK	Q4 2021	Q4 2020	Full year 2021	Full year 2020
Net sales	1,304	352	2,573	1,177
Gross margin, %	28	26	26	33
EBITDA	-8,987	-3,387	-22,500	-17,325
EBITDA margin, %	Neg.	Neg.	Neg.	Neg.
Operating profit (EBIT)	-9,766	-3,504	-23,641	-17,785
EBIT margin, %	Neg.	Neg.	Neg.	Neg.
Net profit for the period	-9,719	-3,719	-23,754	-18,348
Profit margin, %	Neg.	Neg.	Neg.	Neg.
Basic and diluted earnings per share, SEK	-0.80	-0.35	-2.10	-1.80
Equity/assets ratio, %	75	70	75	70
Equity per share, SEK	1.60	0.60	1.60	0.60
Balance sheet total	25,971	9,063	25,971	9,063
Cash flow from operating activities	-13,233	-2,661	-31,484	-17,899
Average number of employees	6	2.5	5	2.5

This information is such that Veg of Lund AB (publ) is obligated to disclose pursuant to the EU Market Abuse Regulation and the Market Securities Act. The information was submitted for publication, through the agency of the contact person set out below, at 8:00 a.m. CET on 17 February 2022.

For more information, please contact:

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This report, as well as other financial information and press releases, is available on the company's website, www.ir.vegoflund.se



A word from the CEO

Increased sales of DUG®

Veg of Lund's potato-based beverage DUG® has in only a few months received significant attention from consumers and the media. During the launch in Sweden and the United Kingdom, we have concluded agreements with leading coffee shops, online stores, and several large and reputable food chains that want to sell DUG. Sales in 2021 were mainly made to smaller retailers that are among the pioneers of the industry, but in step with the positive feedback from customers and our own sales efforts, we have reached out more widely through well-known retailers such as Axfood, ICA, and Mathem in Sweden as well as Bestway, Ocado, and Nasco based in the United Kingdom. In 2022, we will start delivering to several of the customers that concluded agreements in the fourth quarter of 2021, including the well-known UK grocery chain Waitrose, which, in order to highlight the small carbon footprint of this root vegetable in food, has proclaimed 2022 to be the Year of the Potato.

The launch of DUG in our strategic markets Sweden and the United Kingdom, and in other selected geographies, continues. The DUG range comprises three different options, *Original*, *Barista*, and *Unsweetened*, which are sold in one-liter containers to consumers. We have now added 10-liter containers to the range, for food producers looking to use DUG in their food and bakery wares sold to final consumers. We consider this segment to have great potential, but we understand that it may take some time to adapt the existing practices and recipes.

Sales

During the fourth quarter, Veg of Lund's net sales amounted to TSEK 1,304, a 270 percent increase over the corresponding quarter last year. For the year as a whole, the corresponding figures are TSEK 2,573 and 119 percent. The sales of DUG to customers in Sweden and the United Kingdom account for the great majority of the total. The COVID-19 restrictions have obviously impacted our markets. We are now seeing restrictions being lifted, and this restores the option to market and sell our products in in-store environments. As such, we will be able to carry out taste tests and in-store demonstrations, with a focus on major cities. During the spring and the summer, we will raise awareness through various activities aiming to strengthen our brand and promote knowledge about the nutritious, sustainable, and tasty profile of DUG.

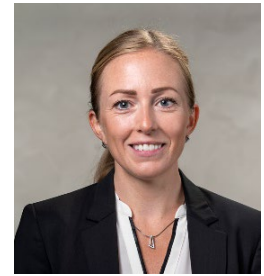
Marketing

Veg of Lund's brand DUG is off to an excellent start. In a short period of time, we have attracted a lot of attention and built trust in our products' great nutritional properties, small carbon footprint, taste, absence of allergens and usefulness in many dishes.

Production and logistics

The fourth quarter was characterized by a continued focus on sales. In parallel, the possibilities to strengthen sourcing, production, and logistics to meet the increased demand were analyzed. It is no secret that COVID-19 is causing problems, even for Veg of Lund. For the most part, we have been able to resolve them, but when it comes to logistic bottlenecks, community-wide lockdowns, and travel restrictions, we have been forced to look for alternatives, which generally proved more time-consuming or costly. We are focusing on increasing sales in our strategic markets and other priority markets and on evaluating agreements with producers that are closer to the major customers and logistic flows. Negotiations have commenced with a Canadian producer, which will be able to supply DUG when we launch in the US market – the third of our strategic markets.

Scandi Standard and Veg of Lund are collaborating in a research and development project where the objective is to develop a plant-based white meat by the end of 2022. We expect the research phase to be completed at around the end of 2022.



"The launch of DUG in our strategic markets Sweden and the United Kingdom, and in other selected geographies, continues. During the spring and the summer, we will raise awareness through various activities aiming to strengthen our brand and promote knowledge about the nutritious, sustainable, and tasty profile of DUG."

Emma Källqvist,
acting Chief Executive
Officer and CFO



Organization

In December, Cecilia Lindwall left her position as CEO of Veg of Lund, and I was appointed acting CEO in addition to my role as CFO. In this enhanced role, I am well supported by the entire Board of Directors. Most importantly, the organization has also been strengthened with several competent employees in the parent company. In addition, we have a network in the United Kingdom comprising consultants and specialists in research and development, marketing, and sales representatives.

In the fourth quarter of 2021, the uncertainty arising from COVID-19 continued. Around the turn of the year, the relaxations anticipated in the third quarter was replaced by new restrictions to curb the growing spread. We were forced back into a situation of greater caution and distancing, which, among other things, imposed a delay on planned sales activities. The restrictions have complicated and delayed many of the necessary sales presentations and marketing efforts across all our existing markets, but most clearly in countries outside Europe. We are now pleased to see restrictions being removed, but our assessment remains that a high degree of flexibility will be required.

Veg of Lund has amazing potential, the products are extremely timely in a growing market, and our brand DUG® has in a short period of time won the market's clear approval. We are now focusing on raising the awareness of DUG among additional groups of consumers, such as flexitarians and others who wish to drink plant-based, tasty, and sustainable beverages. Owing to its potato origin, DUG is healthy, nutritious, and tasty.

Emma Källqvist,
acting CEO and CFO



Financial overview

Development of sales

Fourth quarter 2021

During the fourth quarter, Veg of Lund's net sales totaled TSEK 1,304 (352), an increase of 270 percent. The growth in sales is attributable to the ongoing launch of DUG® in Sweden and the United Kingdom.

Full Year 2021

For the year as a whole, Veg of Lund's net sales totaled TSEK 2,573 (1,177), an increase of 119 percent. The growth in sales is attributable to the ongoing launch of DUG® in Sweden, the United Kingdom and China.

Operating expenses

Other external expenses

Other external expenses increased to TSEK 7,266 (3,736) in the fourth quarter of 2021 because of costs related to the launch and marketing of DUG®. For the year as a whole, these costs amounted to TSEK 20,062 (16,665).

Personnel expenses

Personnel expenses increased compared with the previous year, to TSEK 2,377 (452), in part attributable to a higher level of staffing to meet the anticipated growth, but mainly to costs related to the outgoing CEO. For the year as a whole, these costs amounted to TSEK 4,909 (1,823).

Depreciation/amortization

Depreciation/amortization for the fourth quarter amounted to TSEK 779 (117), mostly attributable to depreciation of plant and equipment. For the year as a whole, depreciation/amortization amounted to TSEK 1,141 (460).

Profit

Operating profit (EBIT)

Operating profit for the fourth quarter 2021 amounted to TSEK -9,766 (-3,504) as a result of increased costs in conjunction with the launch and marketing of DUG®. For the year as a whole, EBIT amounted to TSEK -23,641 (-17,785). The deterioration of profit is attributable to the marketing and scale-up of the organization related to the ongoing launch of DUG.

Net financial items

The financial profit for the quarter amounted to TSEK 47 (-215) and mainly comprised foreign exchange gains, reduced by interest related to bridge loans. The financial profit for the year as a whole amounted to TSEK -111 (-561) and mainly comprised interest related to bridge loans.

Net profit for the period

Net profit for the quarter amounted to TSEK -9,719 (-3,719). Net profit for the year amounted to TSEK -23,754 (-18,348).

Earnings per share

Earnings per share for the quarter amounted to SEK -0.8 (-0.35). Corresponding amounts for the year as a whole were SEK -2.1 (-1.80).

Cash flow, investments and financial position

Cash flow

Cash flow during the fourth quarter 2021 amounted to TSEK -13,049 (-3,111). Cash flow from operating activities amounted to TSEK -13,233, which largely is attributable to stock building in view of the UK launch in early 2022. The cash flow for the year as a whole amounted to TSEK 8,244 (3,679). In 2021, several directed issues were carried out, together raising proceeds of approximately MSEK 36.5 after issuance costs.



Investments

During the quarter, investments in intangible assets amounted to TSEK 106 (91), relating to the company's patent application processes. Investments in property, plant, and equipment amounted to TSEK 30 (-) during the quarter. During 2021, investments in intangible assets amounted to TSEK 570 (551), relating to the company's patent application processes. Investments in property, plant, and equipment amounted to TSEK 30 (-) during the year. No investments in financial fixed assets were made during the year (TSEK 15).

Change in cash and cash equivalents

Cash and cash equivalents decreased by TSEK 13,039 (-4,913) during the quarter, to TSEK 13,173 (4,913). Cash and cash equivalents increased by TSEK 8,260 (3,665) during the year, to TSEK 13,173 (4,913).

Capital position

During the quarter, the Board of Directors resolved to carry out a directed issue of 78,080 shares to lenders in response to a request for conversion. This request was also made in accordance with the conversion rights stipulated in the bridge facility agreement, which were described in detail in a press release issued on 17 February 2021.

The Board of Directors continues its active evaluation of various financing options to ensure the long-term financing and optimal capital structure of the company considering the ongoing launch of DUG.

Equity

The group's total equity amounted to TSEK 19,529 (6,370) at the end of the year, and equity per share amounted to SEK 1.60 (0.60). The change is attributable to the share issues carried out during the year less the loss for the year.

The parent company

In addition to sales in Sweden, Veg of Lund AB's operations include head office functions such as group-wide management and administration.

Fourth quarter 2021

During the fourth quarter of 2021, the parent company's net sales increased to TSEK 2,893 (486), of which TSEK 2,573 (0) represented intra-group sales. Net profit for the period amounted to TSEK -8,679 (-2,761). Investments in tangible and intangible fixed assets amounted to TSEK 136 (91).

Full Year 2021

Net sales for the year as a whole increased to TSEK 4,481 (1,595), of which TSEK 3,035 (752) represented intra-group sales. Net profit for the period amounted to TSEK -19,522 (-15,114). Investments in tangible and intangible fixed assets amounted to TSEK 600 (566).

For other matters, see the information provided for the Group.



The share and the shareholders

Veg of Lund's share, ticker VOLAB and ISIN SE0013281979, is listed on Nasdaq First North Growth Market since 10 February 2020. The number of shares outstanding totals 12,224,336 shares, corresponding to 12,224,336 votes. The number of warrants outstanding amounts to 1,361,539.

For the period January–December 2021, the average number of shares amounted to 11,288,232. The diluted number of shares as of 31 December was 13,585,875.

As of 31 December 2021, Veg of Lund AB (publ) had 7,662 shareholders (2,097).

Trading in the share

Total liquidity in the share during the fourth quarter of 2021 amounted to MSEK 136 (22). The number of transactions for the same period totaled 20,907 (4,316). The average volume per transaction decreased to 207 (562). The average daily turnover for the Veg of Lund share was 67,745 shares, at an average share price of SEK 31.51.

Ownership structure on 31 December 2021

Name	Number of shares and votes	Share of capital and votes, %
Eva Tornberg through company	1,312,370	10.7%
Anders Färnqvist	790,000	6.5%
Anders Hättmark through company	658,710	5.4%
Torbjörn Malmsjö	499,375	4.1%
Einar Haugland	419,772	3.4%
Försäkringsaktiebolaget, Avanza Pension	375,416	3.1%
LU Holding	322,061	2.6%
Försäkringsaktiebolaget, Skandia	260,973	2.1%
Kenneth Eriksson	250,000	2.0%
Thomas Holmgren	222,782	1.8%
Other shareholders	7,112,877	58.2%
Total	12,224,336	100.0%

Source: Euroclear and Veg of Lund

Certified adviser as of 1 January 2022 is Mangold Fondkommission AB, telephone: +46 8 5030 15 50, email: ca@mangold.se.



Other disclosures

Employees

The average number of employees in the group amounted to 6 (2,5) during the quarter.

Extraordinary general meeting in 2022

An extraordinary general meeting on 31 January 2022 elected the new members Magnus Nordin and Håkan K Pålsson to the Board of Directors. Håkan K Pålsson was elected Chairman of the Board.

Annual General Meeting 2022

The Annual General Meeting for the financial year 2021 will be held in Malmö, Sweden, on Wednesday, 11 May 2022, in the premises of Fredersen Advokatbyrå, Turning Torso, Malmö, Sweden. Additional information will be published on the company's website. Shareholders who wish to have a matter brought before the Annual General Meeting are requested to submit a request in writing to the Board of Directors no later than Wednesday, March 23, 2022. Such requests should be sent by e-mail to vegoflund@fredersen.se or by mail to Veg of Lund AB, Bolagsstämman, Stortorget 11, 211 21 Malmö, Sweden.

The annual report for 2021 is foreseen to be ready for publication on Veg of Lund's website, ir.vegoflund.se, during the week beginning on 18 April 2022.

Dividend

The Board of Directors proposes to the Annual General Meeting that no dividend be paid for the financial year 2021 (-).

Nomination Committee for the 2022 AGM

The Nomination Committee for the Annual General Meeting 2022 consists of: Kaj Söderström, representing Reosurf AB, Chairman of the Nomination Committee; Anders Hättmark, representing Confidera Syd Aktiebolag; Torbjörn Malmsjö; and Håkan K Pålsson, Chairman of the Board of Veg of Lund AB.

Upcoming publication dates

Interim Report January–March 2022	10 May 2022
Interim Report April–June 2022	16 August 2022
Interim report July - September 2022	9 November 2022
Year-end report 2022	16 February 2023

Significant related-party transactions

During the quarter, the company's related-party transactions totaled TSEK 5 (275). During the financial year 2021, consultancy fees of TSEK 610 (2,284) were paid to the following related parties the company: Thomas Olander (CEO until 30 June 2021), Torbjörn Clementz (Chairman of the Board until 31 January 2022), Eva Tornberg (board member), Anders Hättmark (board member). All transactions have been conducted on market conditions.

Accounting principles

The year-end report is prepared in accordance with the Swedish Annual Accounts Act as well as the Swedish Accounting Standards Board BFNAR 2012:1 annual report and consolidated (K3).

Significant risks and uncertainties

Veg of Lund is working continuously to identify, assess and manage various risks and exposures faced by the group. Veg of Lund's financial position and performance are affected by various risk factors to be taken into account when evaluating the company and its future performance.

The risks and uncertainties that Veg of Lund's operations are exposed to are described on pages 25-26 of the company's annual report for 2020. In Veg of Lund's assessment, there have been no significant changes to these risks or uncertainties after the presentation of the annual report.



Effects of the COVID-19 pandemic

There has been some easing of restrictions in the beginning of 2022. As soon as possible, Veg of Lund intends to initiate such sales and marketing activities that previously were unfeasible, including in-store demonstrations in Sweden and the United Kingdom. All countries will not return to a more normalized situation at the same pace, and certain challenges, such as difficulties relating to logistics and supply chains, are likely to remain throughout most of 2022. Veg of Lund's continued assessment is that great flexibility is required in order to address the changing market conditions.

Certified Adviser

Certified adviser for the Company is Mangold Fondkommission AB, telephone: +46 8 5030 15 50, email: ca@mangold.se.

Assurance

The Board of Directors and the CEO confirm that this interim report provides a true and fair view of the group's and the parent company's operations, position and performance and describes material risks and uncertainties faced by the parent company and the companies belonging to the group.

Malmö, Sweden, 17 February 2022

Håkan K Pålsson
Chairman of the Board

Anders Hättmark
Director

Linda Neckmar
Director

Eva Tornberg
Director

Roger Johansson
Director

Magnus Nordin
Director

Emma Källqvist
Acting Chief Executive Officer

This report has not been reviewed by the company's auditors.



Consolidated income statement

TSEK	Q4 2021	Q4 2020	Full year 2021	Full year 2020
Net sales	1,304	352	2,573	1,177
Other operating income	349	714	1,922	805
Total income	1,653	1,066	4,495	1,982
<i>Operating expenses</i>				
Cost of goods sold	-933	-261	-1,895	-794
Other external expenses	-7,266	-3,736	-20,062	-16,665
Personnel expenses	-2,377	-452	-4,909	-1,823
Depreciation, amortization and impairment	-779	-117	-1,141	-460
Other operating expenses	-64	-4	-129	-25
Operating profit (EBIT)	-9,766	-3,504	-23,641	-17,785
Interest income and similar items	153	-	174	66
Interest expense and similar items	-106	-215	-285	-627
Result from financial items	47	-215	-111	-561
Profit before tax (EBT)	-9,719	-3,719	-23,752	-18,346
Taxes	-	-	-2	-2
Net profit for the period	-9,719	-3,719	-23,754	-18,348
Number of shares	12,224,336	10,567,272	12,224,336	10,567,272
Average number of shares	12,220,093	10,567,272	11,288,232	10,208,617
Basic and diluted earnings per share, SEK	-0.80	-0.34	-2.10	-1.80

Profit for the period and total comprehensive income is fully attributable to the shareholders of the parent Company. The company has three warrant programmes, 2020/2023, 2021/2024, and TO1. More details on the first programme are given in the Annual Report for the financial year 2020. The second programme was implemented in the second quarter of 2021, when Veg of Lund's Board of Directors decided, on the authority of the Annual General Meeting of 12 May 2021, to carry out a directed issue of 290,920 warrants with deviation from the shareholders' preferential rights. Each warrant entitles the holder to subscribe for one new share in Veg of Lund during the exercise period between 1 May and 31 May 2024.

Entitled to subscribe for Series 2021/2024 warrants are Veg of Lund's Board of Directors and key individuals. The market values of the warrants were, prior to each commitment, determined by a financial institute using the Black & Scholes valuation model, and the warrants were issued for a consideration of SEK 1.24 and SEK 14.45 per warrant, respectively. The directed issues provided Veg of Lund proceeds of approximately SEK 685,000. Each warrant entitles the holder to subscribe for one (1) new share in the company at a subscription price of SEK 16.02.

The latest series of warrants was resolved upon by Veg of Lund's Board of Directors during the third quarter 2021, on the authority of the Annual General Meeting of 12 May 2021, when it was decided to carry out a directed issue of 295,000 warrants with deviation from the shareholders' preferential rights. In addition, 489,619 warrants were issued to shareholders in compensation of the dilution caused by the previously conducted issue of shares and warrants. Each warrant entitles the holder to subscribe for one new share in Veg of Lund during the exercise period between 25 February and 10 March 2022.

Notes

1. The company received reorientation support allowance of TSEK 63 for the period March–April 2020.



Consolidated statement of financial position

TSEK	31 Dec 2021	31 Dec 2020
ASSETS		
Intangible assets		
Capitalized expenditure for development	165	297
Patents, trademarks and licences	1,450	928
Total intangible assets	1,615	1,225
Property, plant and equipment		
Equipment, tools, fixtures and fittings	29	960
Total property, plant and equipment	29	960
Non-current financial assets		
Non-current financial receivables	15	15
Total non-current financial assets	15	15
Total non-current assets	1,659	2,200
Inventory, etc.		
Finished trade goods	5,232	252
Raw materials	1,550	361
Total inventory, etc.	6,782	613
Current receivables		
Trade receivables	2,349	45
Other receivables	1,145	620
Prepaid expenses and accrued income	863	672
Total current receivables	4,357	1,337
Cash and cash equivalents	13,173	4,913
Total current assets	24,312	6,863
TOTAL ASSETS	25,971	9,063



TSEK	31 Dec 2021	31 Dec 2020
EQUITY AND LIABILITIES		
Shareholder's equity		
Share capital	782	676
Share premium reserve	80,392	44,179
Translation reserve	327	418
Retained earnings	-38,218	-20,555
Result for the financial year	-23,754	-18,348
Total equity	19,529	6,370
LIABILITIES		
Current liabilities		
Trade payables	1,455	1,084
Other current liabilities	3,274	258
Accrued expenses and prepaid income	1,713	1,351
Total current liabilities	6,442	2,693
Total liabilities	6,442	2,693
TOTAL EQUITY AND LIABILITIES	25,971	9,063



Consolidated changes in equity

TSEK	Share capital	Share premium reserve	Translation reserve	Retained earnings	Result for the financial year	Total equity
The beginning of the period, 1 Jan 2021	676	44,179	418	-20,555	-18,348	6,370
Disposition of previous year's result	-	-	-	-18,348	18,348	-
New issuance	87	33,799	-	-	-	33,886
Issuance of warrants	19	2,414	-	-	-	2,433
Premium warrants	-	-	-	685	-	685
Translation reserve	-	-	-91	-	-	-91
Net profit for the period	-	-	-	-	-23,754	-23,754
The end of the period, 31 Dec 2021	782	80,392	327	-38,218	-23,754	19,529

TSEK	Share capital	Share premium reserve	Translation reserve	Retained earnings	Result for the financial year	Total equity
The beginning of the year, 1 Jan 2020	502	18,568	1	-6,416	-14,139	-1,484
Disposition of previous year's result	-	-	-	-14,139	14,139	-
New issuance	174	29,826	-	-	-	30,000
Issuance expenses	-	-4,465	-	-	-	-4,465
Issuance of warrants	-	250	-	-	-	250
Translation reserve	-	-	417	-	-	417
Result for the financial year	-	-	-	-	-18,348	-18,348
The end of the year, 31 Dec 2020	676	44,179	418	-20,555	-18,348	6,370



Consolidated statement of cash flows

TSEK	Q4 2021	Q4 2020	Full year 2021	Full year 2020
Cash flow from operating activities				
Operating profit	-9,766	-3,504	-23,641	-17,785
Adjustment for non-cash items	779	117	1,141	460
Paid taxes	-	-	-2	-2
Paid interest	-79	0	-243	0
Cash flow from operating activities before changes in working capital	-9,066	-3,387	-22,744	-17,327
Changes in working capital				
Changes in operating receivables	-4,821	-197	-8,957	48
Changes in operating payables	654	923	217	-620
Cash flow from operating activities	-13,233	-2,661	-31,484	-17,899
Investing activities				
Investment in intangible assets	-106	-91	-570	-551
Investment in property, plant and equipment	-30	-	-30	-
Investment in financial items	-	-	-	-15
Cash flow from investing activities	-136	-91	-600	-566
Financing activities				
Shareholder's contribution	2,291	-	38,934	30,250
Issuance expenses	-82	-	-2,290	-2,247
Prepaid issuance expenses	-	-359	-	-359
Warrants	361	-	685	-
Pre-issuance loans	-	-	-	-5,500
Amortization	-2,250	-	-6,000	-
Borrowings	-	-	9,000	-
Cash flow from financing activities	320	-359	40,328	22,144
CASH FLOW FOR THE PERIOD	-13,049	-3,111	8,244	3,679
Cash and cash equivalents at beginning of the period	26,212	8,029	4,913	1,248
Currency effect in cash and cash equivalents	11	-5	16	-14
Cash and cash equivalents at the end of the period	13,173	4,913	13,173	4,913



Parent company's condensed financial statements

TSEK	Q4 2021	Q4 2020	Full year 2021	Full year 2020
Net sales	2,893	486	4,481	1,595
Other operating Income	347	714	1,921	805
Total income	3,240	1,200	6,402	2,400
Cost of goods sold	-2,828	-386	-4,141	-1,268
Other external expenses	-5,913	-3,003	-15,487	-13,836
Personnel expenses	-2,377	-452	-4,909	-1,823
Depreciation, amortization and impairment	-779	-117	-1,141	-460
Other operating expenses	-64	-3	-128	-25
Operating profit (EBIT)	-8,721	-2,761	-19,404	-15,012
Net financial items	42	0	-118	-102
Profit before tax (EBT)	-8,679	-2,761	-19,522	-15,114
Net profit for the period	-8,679	-2,761	-19,522	-15,114

TSEK	31 Dec 2021	31 Dec 2020
Assets		
Intangible assets	1,615	1,225
Property, plant and equipment	29	960
Non-current financial assets	12,673	5,821
Total non-current assets	14,317	8,006
Inventory, etc.	4,642	492
Current receivables	3,112	1,105
Cash and cash equivalents	13,028	4,845
Total current assets	20,782	6,442
Total assets	35,099	14,448
Equity and liabilities		
Shareholder's equity	29,309	11,827
Current liabilities	5,790	2,621
Total equity and liabilities	35,099	14,448



Definitions and glossary

In general	All amounts in tables are stated in SEK thousands unless otherwise specified. Amounts in brackets refer to the corresponding period in the preceding year unless otherwise specified.	
Definitions of indicators	Veg of Lund's definitions of a number of alternative performance measures not defined or specified under BFNAR ("Alternative Performance Measures") are set out below. Veg of Lund has made the assessment that these alternative performance measures are used by some investors, securities analysts and other stakeholders to supplement other measures of performance and financial position. Unless otherwise specified, these alternative performance measures have not been subject to audit and are not to be considered separately or as an alternative to indicators calculated in accordance with BFNAR. These Alternative Performance Measures, as defined by Veg of Lund, are not to be compared with other indicators with similar names used by other companies. This is because these alternative performance measures are not always defined in the same way, and other companies may calculate them in a different way to Veg of Lund.	
Margins	Definition/Calculation	Purpose
Gross margin, %	Gross profit in relation to net sales.	Used to measure product profitability.
EBITDA margin, %	EBITDA in relation to net sales.	The company considers the EBITDA margin to be a useful indicator, together with increase of net sales, to monitor value creation.
EBIT margin, %	Operating profit in relation to net sales.	The company considers the operating margin to be a useful indicator, together with net sales growth, to monitor value creation.
Profit margin, %	Net profit for the period in relation to net sales.	Indicator that shows how much value accrues to shareholders in the company.
Return	Definition/Calculation	Purpose
Equity/assets ratio, %	Equity in relation to total assets.	The company has chosen to present the indicator Equity as it demonstrates the status of the company as a going concern.
Data per share	Definition/Calculation	Purpose
Number of shares	Number of shares outstanding at the end of the reporting period.	
Average number of shares	Weighted average of the number of shares outstanding during the period plus a weighted number of shares that would be added if all dilutive potential shares were converted to shares.	
Equity per share	Equity divided by the number of shares outstanding after dilution.	Measure that shows the owners' share of Veg of Lund's total net assets per share.
Earnings per share before and after dilution, SEK	Net profit for the period divided by the average number of shares outstanding before and after dilution.	
Other definitions	Definition/Calculation	Purpose
Net sales	The company's revenue from ordinary operations.	
EBITDA	Operating profit excluding depreciation and impairment losses of property, plant and equipment and intangible assets.	The company has chosen to include the indicator EBITDA as it demonstrates the underlying operating performance with the effect of depreciation removed, which, since depreciation refers to historical investments, results in a more comparable performance measure over time.
Operating profit (EBIT)	Operating profit before financial items.	
Net profit	Net profit or loss for the year.	
Balance sheet total	The total of all the company's assets.	
Cash flow from operating activities	Cash flow from operating activities, including change in working capital, before cash flow from investment and financing activities.	Cash flow from operating activities is used to measure the cash flow generated by the operations before investments and financing.
Average number of employees	Average number of employees in the company during the period.	



Veg of Lund AB (publ) develops unique plant-based foods meeting consumers' demands for taste and sustainability. The company has roots in research at Lund University and owns patented methods for developing new food categories in the fast-growing market for plant-based foods. Veg of Lund's climate-smart and tasty products are sold in Europe and Asia under the DUG® brand. The company's share is listed on Nasdaq First North Growth Market under the ticker VOLAB. Read more at ir.vegoflund.se. Mangold Fondkommission AB is the company's Certified Adviser and can be contacted via telephone: +46 8 5030 15 50 or e-mail: ca@mangold.se.

Business concept

Veg of Lund aims to develop and market palatable, locally produced foodstuffs and alternatives to dairy-based foods, with added value and a strong health profile.

Objectives

Economic and financial objectives

Veg of Lund's economic objective is to increase both domestic sales and exports of all of the company's products. Veg of Lund's economic objectives include that the company's plant-based milk product shall represent the largest individual share of the total sales.

The company's financial objective is to achieve a positive operating result by 2023, with net sales exceeding MSEK 300 in the same year.

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For more information about our new delicious, nutritious and creamy potato-based beverage, visit dugdrinks.com.